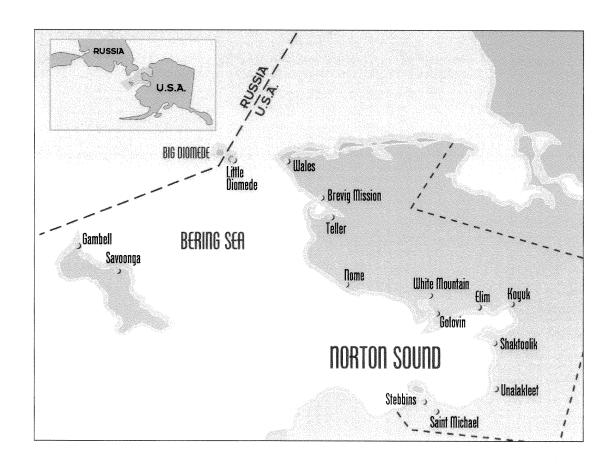
FOR DISTRIBUTION

2010 FOURTH QUARTER REPORT October 1 – December 31, 2010





NORTON SOUND ECONOMIC DEVELOPMENT CORPORATION

420 L Street, Suite 310 Anchorage, AK 99501 Phone: (907) 274-2248 Fax: (907) 274-2249

Table of Contents

I.	Quar	terly Highlights	2					
	A.	Outreach	3					
	В.	Employment	4					
		nployment Data Form	4					
		nployment Summary	5					
		aining Data Form aining Summary	7 7					
	11	anning Summary	/					
I.	Adm	inistration	7					
	A.	Board Activities	7					
		pard of Director Meetings	7					
	Sı	bstantial Decisions	8					
II.	Harv	esting Report	8					
	A.	CDQ Harvest Management	8					
		llock	9 9					
	Pacific Cod							
	Atka Mackerel/Pacific Ocean Perch							
	Yellowfin Sole, Flathead Sole and Rock Sole							
		rowtooth Flounder/Greenland Turbot blefish	9					
		olensii ilibut	10					
		ering Sea Opilio Crab	10 10					
		orton Sound Red King Crab	10					
	Bristol Bay Red King Crab							
	Eastern Aleutian Islands Golden King Crab							
	St. Matthew Blue King Crab							
	В	ring Sea Bairdi Crab	11 11					
	В.	IFQ Harvest Management	11					
	Sablefish							
	Halibut							
	Bering Sea Opilio Crab							
	Bristol Bay Red King Crab							
	Eastern Aleutian Islands Golden King Crab Bering Sea Bairdi Crab							
	ъ	ang sea Bandi Ciab	12					
	C.	Compliance/Enforcement	12					
	D.	NSEDC Harvest Royalties	12					
III.	Board	d of Directors October 1 – December 31 Meeting Minutes (Attachments $1-3$)	13					

I. Quarterly Highlights

- The NSEDC Board of Directors held its 2010 third quarter meetings in Nome, Alaska November 3 4, 2010.
- Eleven residents were awarded scholarships totaling \$22,000.
- NSEDC sponsored a Driver's Permit Workshop in St. Michael.
- NSEDC sponsored a Community Welding Cart Orientation class for representatives from the cities of St. Michael, Shaktoolik, Stebbins, and Unalakleet.
- NSEDC sponsored sixteen residents' attendance at a Fisheries Safety Orientation Class held at AVTEC in Seward, Alaska October 11 21, 2010.
- Twenty summer interns were hired by NSEDC and placed throughout NSEDC operations.
- Sixteen residents of NSEDC member communities and other Alaska communities worked on the *F/V Pacific Glacier* and the *F/V Alaska Ocean* earning a total of \$88,130 in wages.
- Six fishermen delivered 8,148 pounds of NSEDC CDQ halibut to NSSP receiving an ex-vessel total of \$32,347 for their harvests.
- Six fishermen delivered 5,687 pounds of Norton Sound cod to NSSP receiving an exvessel total of \$2,875 for their harvests.
- Matthew Coates was hired as an accountant. Matt will be working in the NSEDC accounting offices in Anchorage.
- A ribbon cutting ceremony for the Norton Sound Seafood House was hosted by HMSHost at the Ted Stevens International Airport.
- NSEDC community representative elections were held in Brevig Mission, Diomede, Shaktoolik, Unalakleet, and White Mountain. Walter Seetot was elected to represent Brevig Mission and William "Middy" Johnson was elected to represent Unalakleet. Re-elected representatives were Orville Ahkinga for Diomede and Dan Harrelson for White Mountain. Due to error by voting officials, Shaktoolik will be holding a second election in January 2011.
- The NSEDC Board of Directors held a special meeting in Anchorage, Alaska December 6-10, 2010.

A. Outreach

NSEDC management and staff performed a number of outreach projects/activities during the fourth quarter.

- The NSEDC Board of Directors held its 2010 third quarter meetings in Nome, Alaska November 3 − 4, 2010; these meetings were open to the public.
- NSEDC Board of Directors notified residents of the 2010 third quarter meetings by placing an ad in The Nome Nugget.
- NSEDC placed seven newspaper advertisements during the quarter.
- NSEDC's NSFR&D staff attended the Alaska Department of Fish and Game's (ADF&G) Commercial Fisheries fall staff meeting.
- NSEDC's NSFR&D staff participated in an Interagency Crab Biologist meeting.
- NSEDC's NSFR&D staff met with ADF&G for sonar operations and analysis training.
- NSEDC's NSFR&D staff attended three separate Golovin Bay Watershed Council meetings throughout the quarter.
- NSEDC staff participated in the Nome Mass Casualty Drill.
- NSEDC staff attended a Nome Airport/Snake River Relocation Committee meeting.
- NSEDC staff participated in a ribbon cutting ceremony hosted by HMSHost for the Norton Sound Seafood House at the Ted Stevens International Airport.
- NSEDC staff attended two separate Western Alaska Community Development Association meetings during the quarter.
- NSEDC staff attended two separate North Pacific Fishery Management Council meetings during the quarter.
- NSEDC distributed its Fall 2010 Newsletter to all NSEDC member community box holders during the fourth quarter.
- The NSEDC Board of Directors held a special meeting in Anchorage, Alaska December 6 10, 2010.
- NSEDC continued to update the organization's web site (<u>www.nsedc.com</u>) from which constituents can access quarterly reports, newsletters, applications, and information regarding opportunities with NSEDC.
- NSEDC has Community Outreach Liaisons in thirteen of its member communities with Community Benefits Director Paul Ivanoff III serving Unalakleet and Community Development Coordinator Roy Ashenfelter serving Nome. The NSEDC liaisons are sent informational fliers, applications, and other information to circulate within their communities.

Table 1 EMPLOYMENT DATA FORM December 31, 2010

			Q1			Q2			Q3			Q4		Year-to-Date
	1	ecitie/	Wages	/	SOOP	Wages		eod!	Wages .	/	e di	e/ wages	,	/wages
Management/Administrative	18	87	1425	/ %		Mag	/ e	"	Mass	/8	**/	Mars	/	Mary
NSEDC - In-region	10	6 10	87,371.69	10		100 017 40	40		100 700 10			100 010 01		707 (70 10
NSEDC - In-region NSEDC - Anchorage	13		16.086.85	13	\$	192,217.48	10	\$	198,766.12	9	1	186,816.81	\$	765,172.10
NSSP - In-region	3	1	52,204.34	4	\$	221,640.40	13	\$	228,133.39	14	1	237,300.02	\$	903,160.66
Total Management/Administrative	26	1	55,662.88	27	\$	49,120.61 462,978.49	4 27	\$ \$	58,587.37 485,486.88	2 25	\$ \$	37,643.27 461,760.10	\$ \$	197,555.59 1,865,888.35
CDQ Pollock Related	20	\$ 13	30,128.62	18	\$	164,363.38	16	\$	266,723.51	16	\$	88,130.70	\$	649,346.21
Total NSSP Employment	11	\$ 1	12,332.68	45	\$	89,359.17	179	\$	732,853.56	139	\$	162,213.22	\$	996,758.63
Other NSEDC Employment														
Skippers, Deckhands, Shoreside, etc.	0	\$	-	10	\$	59,399.38	82	\$	603,327.49	38	\$	96,656.80	\$	759,383.67
Total Other NSEDC Empl.	0	\$	-	10	\$	59,399.38	82	\$	603,327.49	38	\$	96,656.80	\$	759,383.67
Other Fishing														
GFC - Longline	2	\$ 2	23,765.12	2	8	17,625.84	0	\$	-	0	\$	_	\$	41,390.96
Aleutian No. 1	1		14,000.00	1	\$	17,000.00	0	\$	_	0	\$	_	\$	31,000.00
O/A Norton Sound Winter Red King Crab	9	1	26,940.55	6	\$	8,813.00	0	\$	_	0	\$	_	\$	35,753.55
O/A Norton Sound Red King Crab	0	\$	_	0	\$	-	22	1	1,325,278.23	0	\$	_	\$	1,325,278.23
CDQ Red King Crab	0	\$	-	3	\$	4,425.98	7	\$	110,807.84	0	\$	_	\$	115,233.82
Norton Sound Salmon	0	\$	-	6	\$	2,753.00	113		1,217,217.00	0	\$	_	\$	1,219,970.00
Norton Sound Herring	0	\$	-	31	\$	185,721.64	0	\$	-	0	\$	_	\$	185,721.64
NSEDC CDQ Halibut	0	\$	-	0	\$	· <u>-</u>	14	\$	385,989,85	6	\$	32,347.65	\$	418,337.50
Norton Sound Cod	0	\$	_	0	\$	_	4	\$	3,595.25	6	\$	2,874.65	,	,
Total Other Fishing	12	\$ 6	64,705.67	49	\$	236,339.46	160	\$	3,042,888.17	12	\$	35,222.30	\$	3,379,155.60
NSEDC Community Outreach Liaisons		\$ 1	19,500.00	13	\$	19,500.00	13	\$	19,500.00	13	\$	19,500.00	\$	78,000.00
Interns														
NSEDC Administration	0	\$	-	0	\$	_	3	\$	8,960.48	2	\$	2.065.60	\$	11,026.08
NSEDC Salmon Rehab.	0	\$	_	7	\$	12,216.17	15	\$	109,064.01	3	\$	3,834.68	\$	125,114.86
Fisheries Development	0	\$	-	14	\$	24,978.76	36	\$	176,738.29	15	\$	14,097.71	\$	215,814.76
Total Interns	0	\$	_	21	\$	37,194.93	54	\$	294,762.78	20	\$	19,997.99	\$	351,955.70
GRAND TOTALS	82	\$ 66	62,829.85	183	\$ 1	1,069,134.81	531	\$	5,445,542.39	263		795,350.41	\$	8,080,488.16
NSEDC =	36	\$ 42	22,958.54	67	\$	529,952.19	172	\$	1,344,489.78	94	\$	560,271.62	\$	2,857,672.13
NSSP =	23	\$ 9	91,477.57	95	\$	340,193.40	339		3,830,733.85	147	'	232,204.14	\$	4,494,608.96
Partners =	23	\$ 16	37,893.74	21	\$	198,989.22	16	\$	266,723.51	16	\$	88,130.70	\$	721,737.17

Employment Summary

Management/Administrative – Eleven employees were employed by NSEDC/NSSP at various offices in the region and fourteen employees were employed at the administrative offices in Anchorage during the quarter.

CDQ Pollock – Glacier Fish Company paid wages to sixteen residents of NSEDC member communities or other Alaskan communities who were employed aboard the F/V Pacific Glacier and the F/V Alaska Ocean during the quarter.

Community Breakdown: 7 employees from Unalakleet

2 employees from Kaltag 2 employees from Shaktoolik 2 employees from Stebbins 1 employee from Anchorage 1 employee from St. Michael 1 employee from Shismaref

NSSP Employment – One hundred thirty-nine residents of Norton Sound or other communities were employed during the quarter.

Community Breakdown: 63 employees from Unalakleet

34 employees from Nome 12 employees from Elim 11 employees from Savoonga 8 employees from Anchorage 5 employees from St. Michael 2 employees from Kotlik 1 employee from Gambell 1 employee from Stebbins 1 employee from Newtok

1 employee from Shasta Lake, CA

Other NSEDC Employment – Thirty-eight residents of Norton Sound or other communities were employed during the quarter.

Community Breakdown: 5 employees from Diomede

5 employees from Blomede 5 employees from Gambell 5 employees from Golovin 5 employees from Nome 5 employees from Shaktoolik 4 employees from Unalakleet 2 employees from St. Michael 1 employee from Belfair, WA

1 employee from Koyuk

Other Fishing – Six fishermen delivered 8,148 pounds of CDQ halibut to NSSP during the quarter.

Community Breakdown: 6 fishermen from Nome

Six fishermen delivered 5,687 pounds of Norton Sound cod to NSSP during the quarter.

Community Breakdown: 4 fishermen from Nome

2 fishermen from Unalakleet

NSEDC Community Outreach Liaisons – Thirteen residents held liaison positions during the quarter.

Community Breakdown: 1 liaison from St. Michael

1 liaison from Stebbins 1 liaison from Shaktoolik 1 liaison from Koyuk

1 liaison from White Mountain 1 liaison from Brevig Mission

1 liaison from Teller 1 liaison from Wales 1 liaison from Diomede 1 liaison from Savoonga 1 liaison from Gambell 1 liaison from Elim 1 liaison from Golovin

Interns – There were twenty internship positions sponsored by NSEDC during the quarter.

Community Breakdown: 5 interns from Brevig Mission

4 interns from Teller 3 interns from Unalakleet 2 interns from Anchorage 2 interns from Nome 2 interns from Wales 1 intern from Elim 1 intern from Shaktoolik

Training Data Form

Table 2 TRAINING DATA FORM October 1 through December 31, 2010

		Quarter	Year-to-Date				
	People	Expenditures	People	Expenditures			
Scholarships							
Post-Secondary	8	\$16,000.00	301	\$590,799.50			
Vocational	3	\$6,000.00	45	\$90,000.00			
Voc-Tech							
Basic	0	\$0.00	0	\$0.00			
Advanced	0	\$0.00	0	\$0.00			
Other Training							
Fisheries Related	16	\$36,001.75	47	\$98,046.31			
CDQ Staff	0	\$0.00	0	\$0.00			
CDQ Board	0	\$0.00	0	\$0.00			
Other	22	\$3,807.00	78	\$20,723.91			
TOTAL	49	\$61,808.75	471	\$799,569.72			

Training Summary

Eleven students received funding for post-secondary and vocational education in the fourth quarter. Twelve residents attended a Fisheries Safety Orientation Class at AVTEC in Seward, Alaska. Representatives from the cities of St. Michael, Unalakleet, Stebbins, and Shaktoolik attended a Community Welding Cart Orientation Class. Twenty-two residents participated in a Driver's Permit Workshop in St. Michael.

I. Administration

A. Board Activities

Board of Director Meetings

The NSEDC Board of Directors held its 2010 third quarter meetings in Nome, Alaska November 3 - 4, 2010.

The NSEDC Board of Directors held a special meeting in Anchorage, Alaska December 6 - 10, 2010.

Substantial Decisions

A number of items and proposals were reviewed and approved by the NSEDC Board of Directors (Board) during the fourth quarter including:

- The Board reviewed and approved changes to the NSEDC Education and Vocational Scholarship Application Requirements and Guidelines, as well as the revised internal scholarship review process as determined at the Board's Education, Employment, and Training Workshop held in September 2010.
- The Board reviewed and approved changes to the NSEDC Employee Handbook as recommended by staff.
- The Board declared \$100,000 for the 2010 Community Benefit Share to each of NSEDC's fifteen member communities.
- The Board authorized NSEDC to increase its guarantees of Siu Alaska Corporation's Line of Credit to \$16 million.
- The Board approved the purchase of additional crab quotas, financed partially through investment proceeds and partially through traditional financing, for an amount not to exceed \$11 million.
- Walter Sectot was sworn in as Brevig Mission's elected member representative to the NSEDC Board.
- The Board reviewed and approved the 2011 NSEDC Operating Budget.
- The Board reviewed and approved the 2011 NSEDC Capital Budget.
- The Board reviewed and approved an employment contract with Janis Ivanoff, NSEDC's Chief Executive Officer.

II. Harvesting Report

A. CDQ Harvest Management

During the fourth quarter of 2010 NSEDC conducted a number of CDQ fishing activities including the directed harvest of Pacific cod, Atka mackerel/Pacific Ocean Perch, yellowfin sole, flathead sole and rock sole, sablefish, halibut, Bristol Bay red king crab, and St. Matthew blue king crab.

Pollock

There was no directed harvest of CDQ pollock during the fourth quarter. For the year, Glacier Fish Company vessels the *F/V Alaska Ocean* and *F/V Pacific Glacier* completed the harvest of nearly the entire allocation of NSEDC pollock, 17,886 metric tons.

Pacific Cod

The *F/V Bristol Leader* resumed directed fishing for CDQ cod on behalf of NSEDC in early November and continued into early December harvesting approximately 641 metric tons. NSEDC, in an agreement with Bristol Bay Economic Development Corporation (BBEDC), received a small transfer of cod CDQ and a portion of this harvest was eventually credited to the BBEDC quota.

For the year, NSEDC harvested approximately 2,892 metric tons of CDQ cod in directed fisheries using the *F/V Norton Sound* and the *F/V Glacier Bay* in the A season and the *F/V Bering Leader* and the *F/V Bristol Leader* in the B season. The entire allocation was harvested.

Atka Mackerel/Pacific Ocean Perch

The F/V Seafreeze Alaska (SFA) completed directed fishing operations for Pacific Ocean Perch (POP) in the Aleutian Islands during the fourth quarter. The SFA harvested approximately 31 metric tons of CDQ POP.

For the year, US Seafoods vessels the *SFA* and the *F/V Alaskan Knight*, a catcher vessel delivering to the *SFA*, harvested approximately 1,116 metric tons of CDQ mackerel and 260 metric tons of CDQ POP in the Aleutian Island Management areas.

Yellowfin Sole, Flathead Sole and Rock Sole

The *F/V Legacy*, a vessel owned and managed by US Seafoods, conducted a CDQ target fishery for a mix of flatfish during the fourth quarter starting in mid-October and continuing to mid-November. The vessel was primarily interested in harvesting yellowfin sole but took the opportunity to harvest other marketable and revenue/royalty generating species.

The *Legacy* harvested approximately 457 metric tons of yellowfin sole, 118 metric tons of cod, 116 metric tons of Alaska plaice, 85 metric tons of flathead sole, 64 metric tons of rock sole and a variety of other species including pollock, rockfish, skate, and others during that timeframe.

For the year, in addition to the yellowfin sole and other flatfish harvested in the fourth quarter, the *Legacy* conducted a small amount of target fishing for rock sole, harvesting approximately 180 metric tons.

Arrowtooth Flounder/Greenland Turbot

There was no directed fishery for CDQ arrowtooth flounder and Greenland turbot during the fourth quarter and for the year.

Sablefish

The *F/V Cynosure* completed the harvest of CDQ sablefish in the Aleutian Islands during the fourth quarter taking roughly 31,500 pounds of quota. For the year, the *Cynosure* and the *F/V Aleutian Beauty* combined harvested the entire CDQ allocation of nearly 72 metric tons (approximately 150,000 pounds) in the Aleutian Islands.

For the year, NSEDC was able to harvest the entire CDQ allocation of more than 48 metric tons (about 100,000 pounds) in the Bering Sea with the F/V Ballyhoo.

Halibut

The local halibut fishing fleet based out of Nome harvested 7,186 pounds of CDQ halibut in Area 4D/E during the fourth quarter.

NSEDC harvested another 65,233 pounds with the *F/V Shemya* and the *F/V Saint Paul* (a hook and line vessel which is owned and managed by Central Bering Sea Fishermen's Association). The *Shemya* harvested 31,544 pounds of halibut and the *Saint Paul* harvested 33,689 pounds on behalf of NSEDC during the fourth quarter.

For the year, NSEDC harvested 175,368 pounds of CDQ halibut in Area 4D/E. The local fishing fleet in the region harvested a total of 110,135 pounds of CDQ halibut – about half the local halibut was landed in Nome and half in Savoonga, while the contracted vessels harvested the remaining amount. Only 882 pounds of halibut quota went unharvested for the year.

Bering Sea Opilio Crab

There was no harvest of CDQ opilio crab during the fourth quarter. For the year, the F/V Aleutian No. 1 and the F/V Baranof harvested the entire amount of CDQ opilio crab from the 2009-2010 fishery during the first and second quarters of 2010.

Norton Sound Red King Crab

There was no harvest of CDQ Norton Sound red king crab during the fourth quarter. The entire amount of NSEDC and Yukon Delta Fisheries Development Association red crab CDQ (30,000 pounds) in the Norton Sound fishery was harvested during the third quarter of 2010.

Bristol Bay Red King Crab

The F/V Bering Sea, the F/V North Sea, and the F/V Arctic Sea, boats owned and managed by Coastal Villages Crab LLC (a wholly-owned subsidiary of Coastal Villages Region Fund) harvested the entire quota of CDQ red king crab in the 2010-2011 fishery (267,102 pounds) on behalf of NSEDC during the fourth quarter and for the year. Ex-vessel prices for red king crab are currently at historic highs, above \$7 per pound.

NSDEC entered into an agreement with Bering Fisheries (a company partially owned by NSEDC's wholly-owned subsidiary company, Siu Alaska Corporation) for processing and sales of the red king crab from this fishery.

Eastern Aleutian Islands Golden King Crab

There was no harvest of CDQ brown king crab during the fourth quarter. For the year, the *F/V Aleutian No. 1* harvested the entire allocation (66,150 pounds) of CDQ brown crab from the 2010-2011 fishery during the third quarter of 2010.

Similar to the arrangement for the CDQ red king crab, NSEDC has entered into an agreement with Bering Fisheries to process and market the crab product. Ex-vessel prices for brown king crab are also very strong – almost double the prices over the previous year.

St. Matthew Blue King Crab

NSEDC contracted with Coastal Villages Crab LLC for the *F/V Wassilie B* to harvest the blue king crab quota this year. The vessel harvested 18,043 pounds of the quota in the fourth quarter. Operations are concluded and approximately 4,400 pounds of the CDQ allocation remains unharvested.

NSEDC entered into an agreement with 57 Degrees North for processing and sales of the blue king crab from this fishery. Similar to red and brown king crab, ex-vessel prices for blue king crab are also very strong.

Bering Sea Bairdi Crab

Bering Sea bairdi tanner crab fishery is closed for the 2010-2011 fishing season.

B. IFQ Harvest Management

During the fourth quarter, NSEDC managed fishing operations and harvest of individual fishing quotas (IFQs) in the sablefish, halibut, Bristol Bay red king crab, and Eastern Aleutian Islands golden king crab fisheries.

Sablefish

The remaining IFQ sablefish quota in the central gulf was harvested by the F/V *Provider* during the fourth quarter. The fishery was successfully completed. For the year, virtually the entire quota was harvested in the central gulf, western gulf, Aleutian Islands, and the Bering Sea. Only 451 pounds remained out of a total 220,000 pound combined quota.

Halibut

A small amount of IFQ halibut in Area 3B was harvested by the F/V Provider and the F/V Alaskan Pride during the fourth quarter. For the year, vessels under contract to WAS harvested the entire quota of halibut in Area 3B (approximately 27,000 pounds) on behalf of NSEDC.

Bering Sea Opilio Crab

There was no harvest of IFQ opilio crab during the fourth quarter. For the year, the F/V Aleutian No. 1 and the F/V Baranof harvested the entire quota of IFQ opilio crab for the 2009-2010 fishery on behalf of NSEDC in the first quarter of 2010.

Bristol Bay Red King Crab

The F/V Bering Sea, the F/V North Sea, and the F/V Arctic Sea, boats owned and managed by Coastal Villages Crab LLC, harvested the entire quota CVO red king crab in the 2010-2011 fishery (29,585 pounds) and the F/V Baranof harvested the CPO quota (25,843 pounds) on behalf of NSEDC during the fourth quarter and for the year.

NSEDC entered into an agreement with Bering Fisheries for processing and sales of a small amount of B share red king crab quota.

Eastern Aleutian Islands Golden King Crab

The F/V Aleutian No. 1 (A1) harvested the remaining amount of IFQ golden king crab (brown crab) in the EAG fishery for the 2010-2011 fishery during the fourth quarter. For the year, the A1 harvested the entire NSEDC quota of brown crab (550,000 pounds) from the 2010-2011 fishery in the EAG fishery.

NSEDC entered into an agreement with Bering Fisheries for processing and sales of a small amount of B share brown king crab quota. The NSEDC quota in the WAG 2009-2010 brown crab fishery (241,522 pounds) was harvested during the second quarter of 2010.

Bering Sea Bairdi Crab

The Bering Sea bairdi tanner crab fishery is closed for the 2010-2011 fishing season.

C. Compliance/Enforcement

To the best of the CDQ Harvest Manager's knowledge, there were no vessel or fishing violations, illegal activities and/or fines or penalties imposed on vessels operating under contract to NSEDC reported by the National Marine Fisheries Service Enforcement, U.S. Coast Guard, Alaska Department of Fish and Game, or any other regulatory and enforcement agency.

D. NSEDC Harvest Royalties

Both the total CDQ and IFQ royalties for the year were higher than originally projected and budgeted. The CDQ royalties totaled \$12,098,787 and the IFQ royalties totaled \$1,865,565. These totals will increase as the final ex-vessel prices for all three king crab fisheries are announced and retroactive adjustments are made to revenues and royalty payments.

In 2010, prices for many crab and fish species and their associated products were stronger than anticipated. In addition, NSEDC was able to make arrangements for the processing and sales of CDQ and B share crab quota which were more profitable than expected, develop fishing operations for species that were not harvested in previous years, and generate additional royalties by more fully prosecuting fisheries for which contracts were already in place.

III. Board of Directors October 1 – December 31 Meeting Minutes (Attachments 1–3)

ATTACHMENT 1

2010 Third Quarter Meeting Minutes

White Mountain

Unalakleet



Norton Sound Economic Development Corporation Third Quarter Board of Directors Meeting BSNC Boardroom November 3 & 4, 2010 9:00 a.m.

Saint Michael

Shaktoolik

Stebbins

CALL TO ORDER

Chairman Dan Harrelson called the NSEDC 2010 Third Quarter Board of Directors Meeting to order at 9:00 a.m.

ROLL CALL

Brevia Mission

Present at the meeting were Dan Harrelson, Don Stiles, Dean Peterson, Joel James, Harvey Sookiayak, Joe Garnie, Reggie Barr, Truman Kava, Frank Oxereok Jr., Frank Katchatag, Elvina Naranjo, Wilfred Katcheak, Victor Joe, and Oscar Takak Sr. Orville Ahkinga Jr. was present telephonically. Staff members present were Janis Ivanoff, Simon Kinneen, John Eckels, Rick Walicki, Virginia Nashalook, Kyan Olanna, Rich Ferry, Kevin Keith, Paul Ivanoff III, Roy Ashenfelter, Kathy Wheelehan, and Jerry Ivanoff. Public present were Jack Carpenter, Loretta Bullard, Eric Osborne, and Laurie McNicholas.

INVOCATION

Oscar Takak gave the invocation.

APPROVAL OF AGENDA

NSEDC CEO Evaluation was added under old business. Joe Garnie requested chum salmon bycatch issues, which will be covered under CDQ Management. Joe requested clarification on which law would be broken on our tax issue.

Frank Oxereok Jr. made a motion to approve the agenda as amended. Elvina Naranjo seconded the motion. The motion passed.

APPROVAL OF MINUTES

1. July 22, 2010

Harvey Sookiayak made a motion to approve the NSEDC Special Board Meeting Minutes of July 22, 2010. Frank Oxereok Jr. seconded the motion. The motion passed.

2. August 5 & 6, 2010

Oscar Takak made a motion to approve the August 5 & 6, 2010 NSEDC Board Meeting Minutes. Frank Katchatag seconded the motion. Elvina Naranjo noted that she was absent and excused. The motion passed.

"NSEDC will participate in the Bering Sea fisheries to provide economic development through education, employment, training and financial assistance to our member communities."

Charlie Lean joined the meeting at 9:10 a.m.

PUBLIC COMMENTS

Loretta Bullard provided the board a report on the Beringia Museum of Culture and Science. Loretta requested support for this project. Janis asked what level of support was being requested. Chairman Harrelson asked how many jobs would be anticipated with this project. Loretta informed him that it would be about ten.

PRESIDENT'S REPORT - Dan Harrelson

Dan Harrelson noted the NSEDC President's Report in the packet. Chairman Harrelson thanked Frank Katchatag for his time served on the board and he would be missed. He wished Frank the best. Don Stiles noted the election plans for Brevig Mission and Shaktoolik.

CEO's REPORT- Janis Ivanoff

NSEDC CEO Janis Ivanoff gave the NSEDC CEO's Report. Janis gave a brief report covering the election results, the Norton Sound Seafood House opening, CDQ Panel meetings, Pilgrim Hot Springs property, and employment updates. Janis noted it will be difficult to replace Middy. The job requires a dedicated person who is willing to give up their summers. Chairman Harrelson noted that Middy volunteered to assist until this manager is selected. Chairman Harrelson thanked Janis for her hard work. Janis noted we have a dedicated staff providing benefits to the region.

Tim Smith joined the meeting at 9:19 a.m.

FINANCIALS/INVESTMENT PORTFOLIO

Rick Walicki gave the NSEDC Financials/Investment Portfolio. Don Stiles asked why the tender vessel management seemed a little high. Chairman Harrelson noted flooding problems and the Inaliq and Janis noted fuel issues. Joe Garnie had questions and there was discussion about ownership, management and distributions of the Aleutian #1.

Joel Cladouhos and Jon Zuck walked in at 9:28 a.m. Wes Jones walked in at 9:30 a.m.

The Board took a break at 9:49 a.m. The meeting reconvened at 10:05 a.m.

Adem Boeckmann walked in at 10:05 a.m.

SIU ALASKA CORPORATION REPORT - John Eckels

John Eckels gave the Siu Alaska Corporation Report briefly updating the operations of Siu Alaska Corporation, Aleutian #1, Glacier Fish Company and crab prices, which are up from last year. Don Stiles asked hiring additional people from the region to work on the Aleutian #1. John noted that the minimal charter work for F/V Pacific Star. Chairman Harrelson asked how often management of the vessel is reviewed and if Siu has considered contracting someone else. Chairman Harrelson asked if it was a possibility to fish the cod quota with local vessels. Jon Zuck covered the harvesting agreements and negotiations to harvest our cod. John reported the plant in Dutch Harbor should be ready for operation by January 2011. He estimated there will be about 110 positions available. Chairman Harrelson asked what jobs will be available other than entry level jobs. John stated there may be quality control jobs and others. Joe Garnie asked John about the start of Siu Alaska Corporation, its expenses and how long it will be for significant distributions back to NSEDC. John stated that a lot of it depends on Glacier Fish Company, as they are the biggest revenue generators. He noted that Siu has incurred quite a bit of debt, which

needs to be paid back. Chairman Harrelson said more details can be discussed in the executive session portion of John's Report.

Joel James joined the meeting at 10:19 a.m.

MANAGERS REPORTS

CDQ Management - Jon Zuck

Jon Zuck took the floor for the CDQ Management Report. He noted the report covers operations through November 2, 2010, instead of the end of September. Janis noted that Chinook bycatch on the pollock boats in the Bering Sea were low within our operations. Jon noted that the Chinook bycatch was very high in the Gulf of Alaska Pollock Fishery. Chairman Harrelson asked if the halibut bycatch in the cod fishery would threaten our cod quota harvest. Jon stated it would not. Jon noted that the pollock Total Allowable Catch is forecasted to increase. There was discussion about the Ocean Alaska and some of the regulatory issues they've had. It is the only vessel to harvest arrowtooth flounder and greenland turbot. Chairman Harrelson asked how much revenue was lost as a result. Based on last year's revenues, Jon said probably about \$40,000. He did note that those losses are balanced by the yellow fin sole fishery this year. Janis noted that the F/V Ocean Alaska is owned by U.S. Seafoods and is not our pollock vessel, the F/T Alaska Ocean. Chairman Harrelson asked if all of the NSEDC halibut quota is expected to be harvested before the fishery closes on November 15, 2010. Jon said they are working towards that goal. For IFQ Sablefish, NSEDC will be getting \$7.50 a pound, which is very high. For IFQ Halibut, NSEDC is getting \$5.50 a pound. Chairman Harrelson commended Jon Zuck for his hard work.

The board took a break at 10:54 a.m. The meeting reconvened at 11:11 a.m.

Kyan Olanna took the floor for the "Review of Chinook Salmon Incentive Plan and CDQ Sector Agreements Follow-up Points for 4th Quarter Meeting" with Simon explaining the opt-out option. Chairman Harrelson noted that opting out is not feasible because our Chinook bycatch level would be capped at 511 Chinook. Joe Garnie voiced his dismay with one day's notice to choose a plan. Joe asked if our fishing tactics were illegal and we needed to change. Janis Ivanoff explained the need to comply with the regulations. Joe Garnie expressed his concern with the alarming bycatch issue, as his community had 44 kings to share with the whole community. Simon briefly discussed the NPFMC Analysis on salmon bycatch, which will be available in January 2011. Chairman Harrelson asked for the timing to be involved in the chum salmon bycatch issue. Janis noted that we could address this issue in our January 4th Quarter Meeting, if the analysis is available. Joe Garnie asked if we would recommend a chum thirty thousand hard cap for chum salmon. He is concerned about chums as the last strong run in Teller. Don Stiles asked what his recommendation is based on. Joe Garnie said his hard cap recommendation might be premature but we need to begin to think about it, as they depend on chum heavily.

Southern and Northern NSSP

a. Middy Johnson

Chairman Harrelson turned the floor over to Middy Johnson to give the Southern NSSP Report telephonically. Simon passed out the report. Frank Katchatag asked if the 1553 number reported for the king salmon harvested was poundage of number of fish, it was pounds. William Johnson noted that we had a good workforce for the salmon operation. Oscar Takak asked if the three

new ice machines are earmarked for certain places wanting to make sure Elim has one. Middy stated the plan is to put a buying station in Elim and something for Koyuk. Don Stiles asked for the average weight of the chums. Middy stated that it was about 6.8 pounds. Wes Jones stated that there were 117,000 plus for chums harvested in Norton Sound. Chairman Harrelson thanked Middy for his hard work.

b. Rich Ferry

Rich Ferry was given the floor for the Northern NSSP Report. He thanked the board for their consideration this season. Rich voiced his admiration for the Savoonga Halibut Fishermen catching halibut in open 16 and 18 foot Lund Boats. Rich noted the minor repairs planned for the F/V Norton Bay. Elvina Naranjo asked if smelts can be harvested as bait. Joel James asked if Rich would send boxes for tom cods. Rich stated that they would use bags for the tom cod. Chairman Harrelson asked for a breakdown of the halibut sales, what was sold round and what was processed. Chairman Harrelson noted we get a lesser price for our halibut in the round and would like to process the halibut at NSSC to get a better price. Rich explained that halibut can't be processed while crab is being processed. Chairman Harrelson asked about custom processing the halibut at the Savoonga Plant and shipping it from there since they are a Post Office hub. Rich stated that the new plant will make processing in Savoonga feasible. Chairman Harrelson noted that the plant is all shut down and is ready for the winter crab.

Chairman Harrelson noted the written reports and asked if there were questions for each manager.

Written Reports

c. Community Benefits Department – Paul Ivanoff There were no questions for Paul Ivanoff III.

d. EET Department – Jerry Ivanoff

Jerry informed the board on the work and stumbling blocks to move the seafood processing class into the Norton Sound Region. He provided correspondence from Robert Thomas, the AVTEC Maritime Department Head, LA Holmes, the AVTEC Primary Seafood Processor Class Instructor, and Doug Walrath, the NACTEC Director. Janis noted the EET Workshop To Do List at the back of the NSEDC EET Report.

e. HR Department – Camille Cruz

There were no questions for Camille Cruz.

f. NSFR&D - Charlie Lean

There were no questions for Charlie Lean.

The Board took a break at noon until 1:30 p.m., reconvening at 1:31 p.m.

Chairman Harrelson brought up the correspondence from AVTEC and NACTEC on the seafood processing class. Chairman Harrelson stated we won't be able to do this class in our region next year, but possibly in the future. Tom Vaden could provide the first aid and CPR portion of this training. Joe Garnie voiced his support for having this seafood class in the region to provide the economic benefit. Chairman Harrelson asked if Glacier Fish Company required certification of this class in order to become employed. Jerry informed him that they must pass the class successfully. Janis Ivanoff noted that Glacier Fish Company does not require this level of

training for their seafood processors hired in Seattle. Chairman Harrelson directed staff to check on this training requirement during the meeting with Glacier Fish Company later this month. Jerry summarized the upfront costs of purchasing the necessary equipment to put on this class.

COMMITTEE REPORTS

1. Executive Committee Report

Chairman Harrelson gave the NSEDC Executive Committee Report.

2. Finance Committee Report

Chairman Harrelson gave the NSEDC Finance Committee Report.

Janis pointed out the motions of the finance committee are recommendations to the full Board.

Don Stiles made a motion to adopt and approve the NSEDC Finance Committee Report with its recommendations. Oscar Takak seconded the motion. The motion passed.

3. Scholarship Committee Report

Chairman Joe gave the NSEDC Scholarship Committee Report.

Harvey Sookiayak made a motion to approve the NSEDC Scholarship Committee Report with its recommendations. Dean Peterson seconded the motion. The motion passed.

4. Rules & Bylaws Committee Report

Chairman Stiles gave the NSEDC Rules & Bylaws Report.

Don Stiles made a motion to approve the staff's recommendation for changes to the NSEDC Employee Handbook. Oscar Takak seconded the motion. The motion passed.

5. Fisheries Development Committee Report

Chairman Takak gave the NSEDC Fisheries Development Committee Report.

6. NSSP Working Group

Chairman Takak gave the NSSP Working Group Report.

NEW BUSINESS

2010 Community Benefit Share

Paul Ivanoff III took the floor for the 2010 Community Benefit Share, which was capped at \$100,000.00. Janis noted that we have \$1.7 million for the Community Benefit Share.

Harvey Sookiayak made a motion to declare \$100,000.00 for the 2010 Community Benefit Share. Dean Peterson seconded the motion.

Don Stiles asked how much was available for the Community Benefit Share last year. Oscar Takak asked what would happen to the surplus. Janis informed him it would be rolled over. Orville Ahkinga Jr. asked about the detail of the audit required by our communities. Chairman Harrelson explained the community needs to agree how the \$100,000.00 will be spent and provide a report and audit of how it was spent. Chairman Harrelson noted that Orville Ahkinga Jr. asked if the Community Benefit Share could go to the local tribal government. Janis Ivanoff noted we remit the funds to the city governments, as they represent everyone in the community.

The motion passed.

PUBLIC COMMENTS

None were provided.

The board took a break at 2:13 p.m. The meeting reconvened at 2:38 p.m.

Janis informed the board the meeting would be recessed after executive session until Friday at 9:00 a.m.

Harvey Sookiayak made a motion to go into executive session to go over the election lawsuit update, Siu Alaska Corporation, WACDA, and the NSEDC CEO Evaluation at 2:38 p.m. Elvina Naranjo seconded the motion. The motion passed.

OLD BUSINESS

- 3. Election Lawsuit Update executive session
- 4. CEO Evaluation-executive session

NEW BUSINESS

- 5. WACDA executive session
- 6. 2010 Community Benefit Share

The 2010 Community Benefit Share was moved up in the agenda.

Frank Oxereok Jr. made a motion to return to regular session at 4:14 p.m. Elvina Naranjo seconded the motion. The motion passed.

Oscar Takak made a motion to authorize NSEDC to increase its guarantees of Siu Alaska Corporation's Line of Credit to \$16 million and to purchase crab quotas as presented for an amount not to exceed \$11 million and with the NSEDC crab quota purchase financed partially through investment proceeds and the remainder through financing. Frank Katchatag seconded the motion.

Dean Peterson voiced his support of this motion as we would be making money from the quota revenues. Rick Walicki suggested that borrowing money from the bank with a very low interest rate is preferable to tapping into NSEDC's investments. Oscar Takak stated that this motion is in line with our mission statement.

A roll call vote was taken reflecting 14 yes and 1 no votes. The motion passed.

PUBLIC COMMENTS

None were provided.

The meeting recessed at 4:20 p.m. until November 5, 2010 at 9:00 a.m.

On November 5, 2010, Chairman Dan Harrelson reconvened the meeting at 9:02 a.m.

Chairman Harrelson invited Simon Kinneen and Virginia Nashalook up for a presentation of their ten years of service. NSEDC CEO Janis Ivanoff congratulated and presented Simon and Virginia with a gift of appreciation for their dedicated service.

BOARD COMMENTS

Oscar Takak enjoyed the meeting.

Don Stiles thanked the board and staff for their hard work.

Truman Kava, Victor Joe, Wilfred Katcheak, and Joel James had no comment.

Frank Oxereok Jr. stated that this was a good meeting. Working together we get things done, Joe Garnie and Elvina Naranjo had no comment.

Reggie Barr, regarding the test fishery in Brevig Mission, thanked Janis for her work with this. Harvey Sookiayak thanked Janis for her hard work and dedication.

Dean Peterson thanked everyone for sitting on the board and added "We have come a long way and are moving forward."

Dan Harrelson stated that we had a smooth year with no bumps. We have a good, strong, and dedicated staff.

SIU SHAREHOLDER MEETING

This meeting was held. The Siu At-Large seat was filled by Isaiah Towarak. The election for the Class "B" NSEDC-affiliated seat was postponed until the NSEDC 2010 Member Representative Elections are complete and the full board is seated.

ADJOURNMENT

Oscar Takak made a motion to adjourn the NSEDC 2010 Third Quarter Board Meeting at 9:20 a.m. on November 3, 2010. Victor Joe seconded the motion. The motion passed.

Dan Harrelson, NSEDC Board Chairman
Jerry Ivanoff, NSEDC Corporate Secretary
Date

ATTACHMENT 2

NSEDC Board of Directors

Special Meeting Minutes

December 6 - 9, 2010



Serving the fisheries of the Bering Strait Region

Brevig Mission Diomede Elim Gambell

Gambell Golovi

Kovuk

Saint Michae

Savoonga

Shaktooli

Stebbin

5

Unalakleet

les White Mountain

Norton Sound Economic Development Corporation Special Board of Directors Meeting Westmark Hotel-Turnagain Room Anchorage, Alaska December 6, 7, 8 & 9, 2010 9:00 a.m.

CALL TO ORDER

Chairman Harrelson called the NSEDC Special Board of Directors meeting to order at 9:08 a.m.

ROLL CALL

Present at the meeting were Joel James, Truman Kava, Frank Oxereok, Walter Seetot, Joe Garnie, Dan Harrelson, Dean Peterson, Oscar Takak, Elvina Naranjo, Harvey Sookiayak, William Johnson, Victor Joe, Wilfred Katcheak and via teleconference Orville Ahkinga and Don Stiles. Staff members present were Janis Ivanoff, Simon Kinneen, Rick Walicki, Kyan Olanna, Joel Cladouhos, Kathy Wheelehan, and Jerry Ivanoff.

INVOCATION

William Johnson gave the invocation.

SWEARING IN OF WALTER SEETOT

Walter Sectot of Brevig Mission was sworn in with the NSEDC Oath of Office administered by NSEDC CEO Janis Ivanoff.

APPROVAL OF AGENDA

NSEDC CEO Janis Ivanoff gave a summary of the schedule for this week with this board meeting, board retreat on Thursday and Friday, and NSEDC Board Holiday Dinner on Friday.

Harvey Sookiayak made a motion to approve the agenda. Frank Oxereok Jr. seconded the motion. The motion passed.

WAIVER OF APPROVAL OF MINUTES - November 4 & 5, 2010

Oscar Takak made a motion to waive approval of the minutes of November 4 & 5, 2010. Dean Peterson seconded the motion. The motion passed.

OLD BUSINESS

Member Representative Election Update

NSEDC CEO Janis Ivanoff provided an update to the Board on election progress since the 3rd Quarter meeting. Walter Sectot was elected by Brevig Mission, and the Shaktoolik election will

FILE COPY

be held on January 11, 2011. There was discussion about addressing questionable ballots in NSEDC's bylaws, setting a date for special or run-off elections, and how long a resident needs to live in a community before they are eligible to run in an election. Harvey Sookiayak requested that the NSEDC Board Election policies be reviewed at the January Board Meeting by the NSEDC Rules and Bylaws Committee.

NEW BUSINESS

2011 NSEDC Budgets-executive session

Victor Joe made a motion to go into executive session at 9:27 a.m. to discuss the NSEDC 2011 Budgets. Walter Seetot seconded the motion. The motion passed.

The meeting was recessed at 5:00 p.m. on December 6, 2010 until 9:00 a.m. the following day.

Chairman Harrelson reconvened the meeting at 9:02 a.m. on December 7, 2010. The Board was still in executive session. The meeting recessed for the day at 4:47 p.m. until 9:00 a.m. on December 8, 2010.

Chairman Harrelson reconvened the meeting at 9:04 a.m. on December 8, 2010. The meeting was still in executive session. The meeting recessed for the day at 4:20 p.m. until 9:30 a.m. on December 9, 2010.

Chairman Harrelson reconvened the meeting at 9:30 a.m. on December 9, 2010. The meeting was still in executive session.

Dean Peterson made a motion to return to regular session at 10:56 a.m. on December 9, 2010. Oscar Takak seconded the motion. The motion passed.

Janis Ivanoff summarized the changes to the 2011 Operating Budget.

Don Stiles moved, seconded by Oscar Takak, to approve the 2011 NSEDC Operating Budget with the board recommended amendments including the Bulk Fuel Interest line item increase of \$164,000.

There was discussion about:

- Board Compensation, which was unchanged for the budgeting process and will be reviewed at the next Rules and Bylaws committee meeting,
- Publishing prices for fuel purchased through the Bulk Fuel Program, and requiring that any purchase over 500,000 gallons be financed by the buyer with reimbursement from NSEDC for any interest charges up to 3 percent.
- Adding \$30,000 for support of full-time boarding school students
- Adding \$40,000 for Community Intern position wages.
- Adding \$15,000 for NSEDC intern wages which will be based on a range set accordingly.

The motion was amended to include the items added during discussion. Question was called. The motion passed unanimously.

FILE GOPY

Frank Oxereok moved	d, seconded b	y Harvey	Sookiayak,	to approve	the 2011	Capital	Budget.
Question was called.	The motion p	passed un	animously.				

ADJOURNMENT

Oscar Takak made a motion to adjourn the NSEDC Special Board Meeting of December 6, 7, 8, and 9, 2010 at 11:54 a.m. Elvina Naranjo seconded the motion. The motion passed.

NSEDC Board Chairman Dan Harre	elson
NSEDC Corporate Secretary Jerry I	vanoff
Date	

ATTACHMENT 3

NSEDC Board of Directors

Special Meeting Minutes

December 10, 2010



Norton Sound Economic Development Corporation Special Board of Directors Meeting Westmark Hotel – Chugach Room December 10, 2010

CALL TO ORDER

Chairman Dan Harrelson called the NSEDC Special Board Meeting to order at 9:44 a.m.

ROLL CALL

Present at the meeting were Dan Harrelson, Dean Peterson, Joel James, Harvey Sookiayak, Joe Garnie, Walter Seetot, Truman Kava, Frank Oxereok Jr., Elvina Naranjo, Wilfred Katcheak, Victor Joe, and Oscar Takak. Orville Ahkinga, Don Stiles and William Johnson were present via teleconference. Staff members present were Janis Ivanoff, Kathy Wheelehan, and Kyan Olanna.

WAIVER OF NOTICE OF MEETING

Frank Oxereok Jr. made a motion to approve the waiver of notice of meeting. Joel James seconded the motion. The motion passed.

APPROVAL OF AGENDA

Chairman Harrelson added an executive session for a Garnie Lawsuit Update to be discussed after the CEO Contract item.

Harvey Sookiayak made a motion to approve the agenda as amended. Oscar Takak seconded the motion. The motion passed.

WAIVER OF APPROVAL OF MINUTES

Dean Peterson made a motion to approve the waiver of minutes. Elvina Naranjo seconded the motion. The motion passed.

NEW BUSINESS

CEO Contract

Wilfred Katcheak made a motion to approve the contract with Janis Ivanoff for CEO. Frank Oxereok Jr. seconded the motion. The motion passed.

Garnie Lawsuit Update - executive session

Don Stiles moved, seconded by Elvina Naranjo, to go into executive session. The Board went into executive session at 9:48 a.m.

Frank Oxereok Jr. moved, seconded by Oscar Takak, to return to regular session. The Board returned to regular session at 9:56 a.m.

Harvey Sookiayak moved, seconded by Elvina Naranjo, to offer Chairman Dan Harrelson the same consideration as was given Don Stiles in attaining an attorney in defense of a possible Joe Garnie Lawsuit. The motion passed.

ADJOURNMENT

Oscar Takak made a motion to adjourn the NSEDC Special Board Meeting of December 10, 2010 at 9:58 a.m. Victor Joe seconded the motion. The motion passed.